

REPORT OF THE TREASURER

INCOME AND EXPENDITURE

For the year 2024, the BJ Staff Credit Union Limited made a Surplus of \$5.66m (68.53%) below the \$17.97m earned in 2023. The Summary of the Income and Expenditure Statement for the year ended December 31, 2024, detailed below, shows the performance of the Credit Union.

BJ STAFF CO-OPERATIVE CREDIT UNION LIMITED				
INCOME AND EXPENDITURE ANALYSIS				
JANUARY - DECEMBER 2024				
J\$000				
INTEREST INCOME	INT. EXPENSE-DEPOSITS	SURPLUS BEFORE OPERATING EXP.	OPERATING EXPENSE	SURPLUS FOR THE YEAR
\$107,211.50	(\$20,523.65)	\$90,445.65	(\$84,790.33)	\$5,655.31
<div>↑</div> <div>\$9,599.21</div> <div>9.83%</div>	<div>↓</div> <div>-\$1,640.30</div> <div>-8.69%</div>	<div>↑</div> <div>\$12,394.64</div> <div>15.88%</div>	<div>↓</div> <div>-\$24,709.92</div> <div>-41.13%</div>	<div>↓</div> <div>-\$12,315.27</div> <div>-68.53%</div>
DETAILS	31-Dec-24	31-Dec-23	CHANGE	% CHANGE
INTEREST INCOME	\$107,211.50	\$97,612.29	↑ \$9,599.21	↑ 9.83%
INT. EXPENSE-DEPOSITS	(\$20,523.65)	(\$18,883.35)	↓ (\$1,640.30)	↓ -8.69%
LOAN LOSS ADJUSTMENT	\$2,333.53	(\$2,073.04)	↑ \$4,406.57	↑ 213%
NET INTEREST INCOME	\$89,021.39	\$76,655.91	↑ \$12,365.49	↑ 16.13%
OTHER INCOME	\$1,424.26	\$1,395.10	↑ \$29.16	↑ 2.09%
SURPLUS BEFORE OP. EXP.	\$90,445.65	\$78,051.01	↑ \$12,394.64	↑ 15.88%
OPERATING EXPENSE	(\$84,790.33)	(\$60,080.42)	↓ (\$24,709.92)	↓ -41.13%
SURPLUS FOR THE YEAR	\$5,655.31	\$17,970.59	↓ -\$12,315.27	↓ -68.53%

Total Interest Income increased by 9.6m (9.83%) when compared to the comparative period in 2023. Both Interest from Loans to Members and Investments and Deposits contributed to this favourable movement in Interest Income. Interest from Loans to Members and Investments and Deposits increased by \$6.67m (8.37%) and \$2.93m (16.35%) respectively when compared to the comparative period in 2023. Other Income increased by \$0.03m (2.09%) when compared to the prior year due to a marginal increase in Fair Value Gains. Overall, Total Gross Income increased by \$9.63m (9.72%) moving from \$99.01m to \$108.64m. The table below shows the movement in Income.

BJ STAFF CO-OPERATIVE CREDIT UNION LIMITED			
GROSS INCOME COMPARITIVE ANALYSIS			
	J\$	J\$	J\$
MAJOR INCOME SOURCES	2024	2023	Change
Interest Income			
Loans to members	86,368,424.00	79,698,996.00	6,669,428.00
Investments and Deposits	20,843,079.00	17,913,295.00	2,929,784.00
Total Interest Income	107,211,503.00	97,612,291.00	9,599,212.00
Non Interest Income			
Other Income	1,424,256.00	1,395,101.00	29,155.00
Total Gross Income	108,635,759.00	99,007,392.00	9,628,367.00

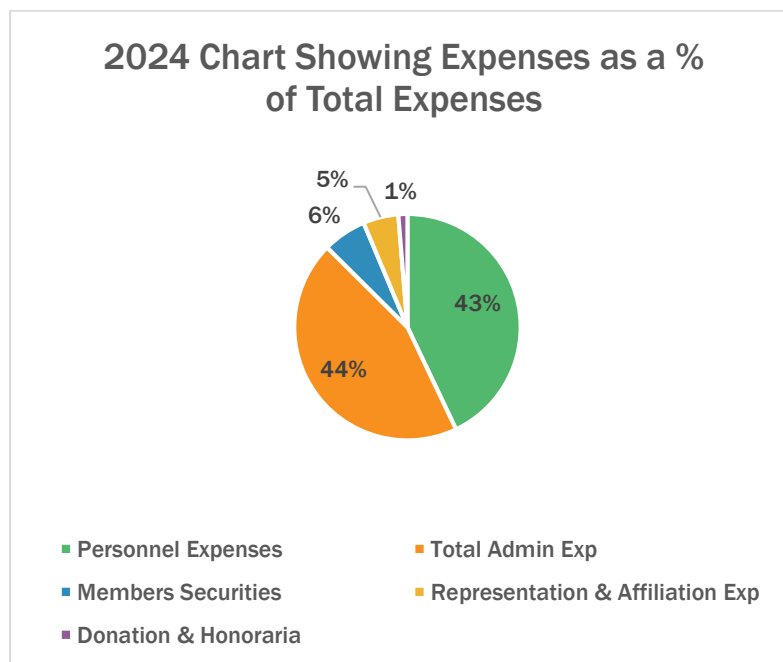
Total Operating Expenses for the year after accounting for Donations and Honoraria amounted to \$84.79m, an increase of \$24.71m (41.13%) over 2023.

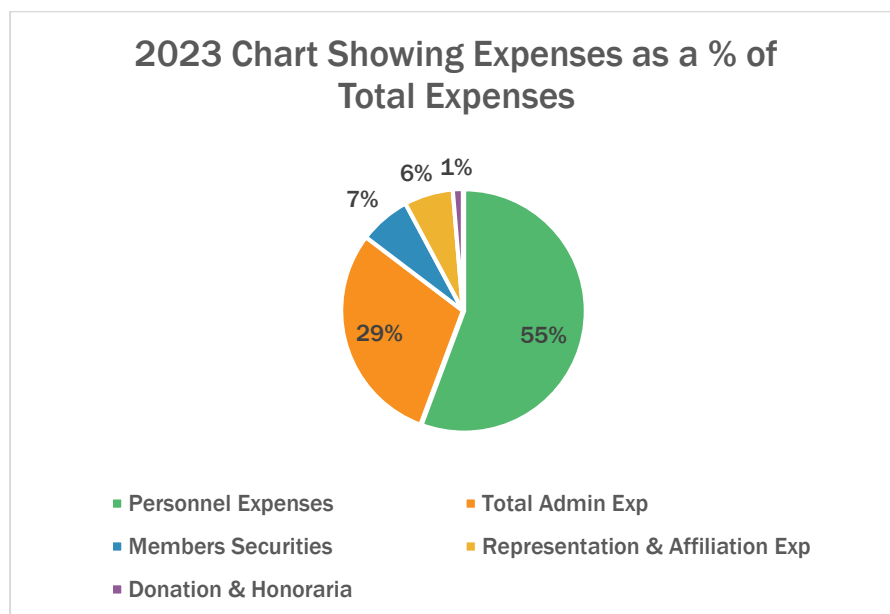
The table below highlights the major drivers of expenses.

BJ STAFF CO-OPERATIVE CREDIT UNION LIMITED			
	J\$	J\$	J\$
MAJOR EXPENDITURE	2024	2023	Change
Personnel Expenses	36,191,748	33,292,231	(2,899,517)
Adminitrative Expenses			
Auditors' remuneration	9,200,000	4,998,100	(4,201,900)
Repairs & maintenance	1,421,432	3,164,138	1,742,706
Subscriptions & other admin expense	3,171,175	2,061,896	(1,109,279)
Printing stationery & supplies	1,676,872	642,427	(1,034,445)
International Credit Union Day expense	280,000	176,125	(103,875)
Milestone Event	10,494,848		(10,494,848)
Other admin expenses	11,270,757	6,680,718	(4,590,039)
Total Admin Exp	37,515,084	17,723,404	(19,791,680)
Members Securities -			
Savings & Loan Protection	5,250,762	4,085,415	(1,165,347)
Representation & Affiliation Exp			

JACCUL Fees	2,138,490	2,035,512	(102,978)
Stabilisation Dues	1,279,544	1,024,520	(255,024)
Meetings	828,206	827,337	(869)
	4,246,240	3,887,369	(358,871)
Total Operating Expenses	83,203,834	58,988,419	(24,215,415)
Total Operating Expenses after Donations & Honoraria	84,790,334	60,080,419	(24,709,915)

The charts below highlight the broad category of expenses as a percentage of total expenses. It indicates that for 2024, Personnel Expenses as a percentage of total expenditure was 43%, which was a decrease by 12% when compared to 2023. Administrative Expense for 2024 is 44% of the overall expenses which is above 2023 by 15%.





Personnel Expenses - Although personnel expenses as a percentage of total expenses decrease by 12%, overall, when compared to 2023 it increased by approximately \$2.9m (8.71%). This increase mainly represents a 6% movement in salaries.

Administrative Expenses - is 44% (29%: 2023) of the Total Operating Expenses, increasing by \$19.8m (111.67%) over 2023. This is mainly due to the 60th anniversary celebration. This expense, which is the Milestone Event, was \$10.95m which was not an expense in 2023. Auditors' Remuneration also increased by \$4.2m (84.07%) when compared to prior year due to the inclusion of an I.T. Audit.

BALANCE SHEET

The Credit Union's assets reflected a net expansion of \$86.91m (8.4%) from \$1,034.25m to \$1,121.16m at 31 December 2024 when compared to 2023. The Comparative Analysis of Assets and Liabilities below reflects the movement in the balance sheet for the period. The analysis reflects growth in the Net Loans to Members by \$105.2m (15.21%) when compared to 2023. This is funded by the Members Saving Deposit which increased by \$88.01m (10.33%) over the comparative period. Total Equity has decreased by \$3.89m (2.36%), moving from \$164.39m to \$160.51m.

BJ STAFF CO-OPERATIVE CREDIT UNION LIMITED					
COMPARATIVE ANALYSIS OF ASSETS & LIABILITIES					
JANUARY - DECEMBER 2024					
J\$					
	2024	2023	Change		% Change
Net Loans to Members	\$796,985,535	\$691,783,959	↑	\$105,201,576	↑ 15.21%
Financial & Liquid Assets	\$319,556,341	\$336,734,755	↓	-\$17,178,414	↓ -5.10%
Other Assets	\$4,616,265	\$5,726,309	↓	-\$1,110,044	↓ -19.38%
Total Assets	\$1,121,158,141	\$1,034,245,023	↑	\$86,913,118	↑ 8.40%
Members Saving Deposits	\$940,394,269	\$852,380,184	↑	\$88,014,085	↑ 10.33%
Other Liabilities	\$20,257,816	\$17,471,696	↓	-\$2,786,120	↓ -15.95%
Total Equity	\$160,506,056	\$164,393,143	↓	-\$3,887,087	↓ -2.36%
Total Liabilities	\$1,121,158,141	\$1,034,245,023	↑	\$86,913,118	↑ 8.40%

The profitability of the BJ Staff Credit Union was due to the strong member support and the dedication of the staff of the Credit Union. The Credit Union remains robust and resilient and continues to be innovative in its efforts to satisfy the needs of its members as we strive for excellence.



Suzette Whyte
Treasurer

APPROPRIATION OF SURPLUS FOR YEAR ENDED DECEMBER 31, 2024

The Board of Directors recommends that the surplus be distributed as follows;

Surplus available for distribution 2024	\$4,524,250
Institutional Capital	\$4,000,000
Donation	\$500,000
Retained Surplus	\$24,250
Total	<u>\$4,254,250</u>

On Behalf of the Board of Directors



Suzette Whyte
Treasurer

The Fixing of the Maximum Liability for Loans;

In keeping with Rule 70, it is proposed that the Maximum Liability, for which the Board of Directors may commit the Credit Union, shall not exceed a ratio of sixteen times the Credit Union's Capital.

On Behalf of the Board of Directors



Suzette Whyte
Treasurer